

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Universal Sampo General Insurance Company Limited

Date:As on 30st Sep,2022

Sl.No.	Channels	For the Quarter Q2 FY 22-23		Upto the Quarter Q2 FY 22-23		For the Quarter Q2 FY 21-22		upto the quarter Q2 FY 21-22	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	22,180	2,893	61,527	5,211	13,828	1,451	25,238	2,632
2	Corporate Agents-Banks	1,51,460	5,986	2,97,008	15,776	1,53,458	6,392	2,57,357	13,933
3	Corporate Agents -Others	57	18	120	20	64	4	132	6
4	Brokers	5,56,401	45,386	10,54,823	93,194	3,16,019	39,440	4,86,239	64,434
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	-	-	-	-	-	-	-	-
	Officers/Employees	-	-	-	-	-	-	-	-
	Online (Through Company Website)	1,876	96	2,812	10,725	132	17	701	23
	Others	4,868	60,811	5,767	66,426	2,077	57,991	4,196	72,279
7	Common Service Centres(CSC)	20,329	67	35,525	151	14,374	141	22,893	233
8	Insurance Marketing Firm	94	28	346	85	209	68	290	97
9	Point of sales person (Direct)	82,730	9,968	1,41,105	16,465	12,090	1,411	17,734	2,137
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	155	14	597	32	660	30	28,469	1,226
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other (to be sepcified)								
	(i) _____ (ii) _____	-	-	-	-	-	-	-	-
	Total (A)	8,40,150	1,25,266	15,99,630	2,08,086	5,12,911	1,06,945	8,43,249	1,57,002
14	Business outside India (B)								
	Grand Total (A+B)	8,40,150	1,25,266	15,99,630	2,08,086	5,12,911	1,06,945	8,43,249	1,57,002

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable